#### **Toby Moyse - MCInstCES Bsc**

Job title - Tender Manager



### Where did your into the survey profession journey begin?

I began my career as a Trainee Land Surveyor with Storm Geomatics in October 2016, after spending a year working in rural estate management.

# What was your post school education?

I gained a Bsc(Hons) Rural Land Management Degree (RICS accredited) from The Royal Agricultural University, Cirencester.

#### How did your career progression develop?

In February 2018 I was promoted to Land Surveyor. To conduct and manage various topographic and bathymetric surveys. Using various tools and methodologies such as: Total station, GNSS equipment, Single Beam Echo Sounder, Ground Penetrating Radar. Processing the survey data in a variety of software packages including Trimble Business Centre, AutoCAD, QGIS, Storm GeoRiver.

In February 2021 I attained full membership of the Chartered Institution of Civl Engineering Surveyors. Shortly afterwards I was promoted to Senior Surveyor. Leading larger, more technical survey projects I was responsible for a team of surveyors and trainees.

A further promotion opportunity in March 2022 resulted in my current role as Tender Manager. I am responsible for all projects tender proposals and ensuring Storm keep a full order book.

# How does your typical day look?

A typical day will start with a call from a prospective client who is looking for a geospatial contactor to undertake topographic or bathymetric surveys; after discussing the requirements I will be sent formal specifications. I will then spend my time investigating the project - this involved quantifying the work involved and planning a safe system of working on a site-specific level. Once complete, I will compile the information into a detailed survey proposal along with a tentative programme of works. Once awarded, the live project is handed over to our survey manger, Ross, to oversee. Throughout the day, I also enjoy offering support to junior staff either in the office or advising on site work via telephone or video call.